Financial Statements

For the Year Ended November 30, 2012

Federal Employer Identification Number: 63-0695975

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McKean & Associates, P.A.

Certified Public Accountants

Principals Ann Broughton, CPA Cindy B. Rathle, CPA Of Counsel E.W. McKean, Jr., CPA

Independent Auditor's Report

To the Board of Directors Franklin Primary Health Center, Inc. Mobile, Alabama

We have audited the accompanying statement of financial position of Franklin Primary Health Center, Inc. ("Franklin"), a nonprofit organization, as of November 30, 2012, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of Franklin's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of Franklin as of November 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated April 17, 2013, on our consideration of Franklin's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Franklin Primary Health Center, Inc. Page 2 of 2

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of Franklin as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget (OMB) Circular A-133, *Audits of States, Local Governments, and Nonprofit Organizations,* and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditures of Federal Awards is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

McKean & Associates

April 17, 2013 Mobile, Alabama



Statement of Financial Position November 30, 2012

Assets

| Current assets | | |
|---|----|------------|
| Cash | \$ | 43,694 |
| Accounts receivable, less an allowance | | |
| of \$5,220,200 for adjustments | | 1,675,523 |
| Inventory - pharmacy | | 83,960 |
| Inventory - Ryan White Title III pharmacy | | 21,005 |
| Prepaid expenses | | 531,149 |
| Other receivables | | 279,195 |
| Other assets | | 78,217 |
| Note receivable | | 14,970 |
| Total current assets | | 2,727,713 |
| Property and equipment, net | _ | 9,930,253 |
| Total assets | \$ | 12,657,966 |
| Liabilities and Net Assets | | |
| Current liabilities | | |
| Bank overdraft | \$ | 510,695 |
| Accounts payable | | 939,741 |
| Accrued expenses | | 1,102,768 |
| Lines of credit | | 949,402 |
| Current maturities of long-term debt | | |
| Notes payable | | 213,614 |
| Bond payable | | 269,069 |
| Current portion of obligation under capital lease | | 292,067 |
| Total current liabilities | _ | 4,277,356 |
| Long-term debt, net of current portion | | |
| Notes payable | | 153,165 |
| Bond payable | | 3,364,428 |
| Obligation under capital lease | | 230,162 |
| Total long-term debt, net of current portion | | 3,747,755 |
| Total liabilities | | 8,025,111 |
| Net assets - unrestricted | _ | 4,632,855 |
| Total liabilities and net assets | \$ | 12,657,966 |

Statement of Activities For the Year Ended November 30, 2012

| Unrestricted support and revenue | | |
|---|----|-------------|
| Support | | |
| Federal grants | \$ | 8,032,174 |
| Donations - in kind, 330 Program | | 2,419,054 |
| Grants - Ryan White Title II Program | | 276,785 |
| Other grants | | 101,600 |
| Donations - other | | 21,843 |
| Grants - Homeless Program | | 4,337 |
| Total support | | 10,855,793 |
| Revenue | | |
| Patient services, before other adjustments | | 10,189,878 |
| Patient services, other adjustments | | (1,025,793) |
| Other revenue | | 498,214 |
| Program income - Public Housing, net | | 223,116 |
| Program income - Ryan White Title III Program, net | | 138,298 |
| Other revenue - Ryan White Title III | | 1,689 |
| Program income - Homeless Program, before other adjustments | | (22,033) |
| Program income - Homeless Program, other adjustments | | 16,095 |
| Interest income | | 1,223 |
| Total revenue | _ | 10,020,687 |
| Total support and revenue | _ | 20,876,480 |
| Expenses | | |
| Community Health Center Program | | 19,175,389 |
| Ryan White Title III Program | | 853,163 |
| Homeless Program | | 499,728 |
| Public Housing Program | | 555,027 |
| Total expenses | | 21,083,307 |
| Change in unrestricted net assets | | (206,827) |
| Unrestricted net assets, beginning of year | _ | 4,839,682 |
| Unrestricted net assets, end of year | \$ | 4,632,855 |

Statement of Functional Expenses November 30, 2012

| | | | | | | | | | | | Manage- | |
|--------------------------|----------------------|-----------------------------|-------------------------|-----------|---------------|------------|--------------------|--------------------|-------------------------------|-----------------|---------------------|--------------------|
| | M-421 | D4-1 | 0 | DL | T -1 | X-Ray | Medical Records | Social Services | Trans- | Facilities | ment and General | Total Functions |
| Salaries | Medical \$ 5,656,345 | Dental \$ 884,291 | Optometry \$ 371,520 \$ | 236,779 S | Lab 42,988 | • | | | portation \$ 50,671 \$ | | | |
| Fringe benefits & | \$ 3,030,343 | \$ 664,291 | \$ 371,320 \$ | 230,779 | 42,900 | \$ 32,273 | \$ 203,901 | \$ 437,020 | \$ 50,071 | φ 73,003 φ | 1,924,917 \$ | 9,993,116 |
| payroll taxes | 1,068,470 | 162,706 | 84,429 | 40,755 | 3,628 | 14,016 | 42,362 | 60,067 | 23,099 | 5,901 | 396,175 | 1,901,608 |
| Total salaries and | 1,000,470 | 102,700 | 04,427 | 40,755 | 3,020 | 14,010 | 72,302 | 00,007 | 23,077 | 3,701 | 370,173 | 1,701,000 |
| related expenses | 6,724,815 | 1,046,997 | 455,949 | 277,534 | 46,616 | 66,291 | 308,263 | 497,093 | 73,770 | 78,966 | 2,321,092 | 11,897,386 |
| Pharmaceuticals/supplies | 315,529 | 100,929 | 209,331 | 3,013,872 | 437 | 7,252 | 7,567 | 3,521 | - | 6,247 | 43,573 | 3,708,256 |
| Referrals | 62,628 | 38,773 | 207,331 | 5,015,072 | 544,606 | 52,620 | -,507 | 76,437 | _ | - | -13,575 | 775,064 |
| Collection fees | - | 50,775 | _ | _ | 511,000 | 52,626 | _ | 70,137 | _ | _ | 618,376 | 618,376 |
| Depreciation | _ | 88,382 | 26,941 | 2,333 | _ | _ | _ | 3,625 | _ | 479,323 | - | 600,603 |
| Service contracts | 133,615 | 22,461 | 3,197 | 9,028 | 1,778 | 2,903 | 2,135 | 5,025 | _ | 46,058 | 181,819 | 402,994 |
| Telephone | - | 11,946 | 5,177 | 7,020 | 1,770 | 2,703 | 2,133 | _ | _ | 342,728 | 101,017 | 354,674 |
| Interest | _ | 5,642 | | _ | _ | _ | _ | _ | - - | 347,472 | _ | 353,114 |
| Security services | _ | 1,288 | | _ | | | _ | _ | _ | 317,837 | _ | 319,125 |
| Utilities | 18,796 | 5,792 | _ | _ | _ | _ | _ | _ | _ | 246,356 | | 270,944 |
| Housekeeping | 33,396 | 8,384 | | | | | | | _ | 184,976 | _ | 226,756 |
| Rental of space | 160,542 | 12,000 | | _ | | | _ | _ | - - | 48,662 | _ | 221,204 |
| Repairs/maintenance | 93,851 | 21,778 | 10,679 | _ | _ | 13,259 | _ | 1,082 | 2,788 | 64,750 | 2,709 | 210,896 |
| Recruitment | - | 21,770 | 10,077 | _ | _ | 13,237 | _ | 1,002 | 2,700 | - | 210,490 | 210,490 |
| Insurance | 25,935 | 8,116 | _ | _ | _ | _ | _ | 322 | 11,520 | 71,011 | 25,781 | 142,685 |
| Contract services | 107,385 | | _ | _ | _ | _ | _ | 522 | - | 71,011 | 23,761 | 107,385 |
| Travel | 24,741 | 27,066 | 4,739 | 1,058 | _ | _ | 651 | 5,272 | _ | 17,800 | 20,763 | 102,090 |
| Equipment leasing | 41,449 | 6,942 | 3,665 | 2,396 | 1,075 | 1,075 | 7,310 | 420 | _ | 2,048 | 27,902 | 94,282 |
| Membership | 32,027 | 4,971 | 5,545 | 600 | 50 | -,075 | 175 | 1,094 | _ | 2,0.0 | 32,501 | 76,963 |
| Education/outreach | 52,027 | -,,,,, | 5,545 | - | - | _ | | 3,994 | _ | 12,543 | 58,332 | 74,869 |
| Bank charges | _ | _ | _ | _ | _ | _ | _ | - | _ | - | 65,671 | 65,671 |
| Professional fees | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | 43,031 | 43,031 |
| Registration/training | 12,011 | 4,394 | 2,243 | 1,097 | _ | 338 | 959 | 8,554 | _ | _ | 10,256 | 39,852 |
| Miscellaneous | | | 2,2 .5 | 18 | _ | - | - | - | _ | _ | 39,687 | 39,705 |
| Postage and freight | 2,019 | _ | _ | - | _ | _ | _ | _ | _ | 27,625 | 6,324 | 35,968 |
| Temporary services | 1,128 | 90 | 146 | 6,511 | _ | _ | _ | _ | - | | 13,734 | 21,609 |
| Board expenses | -, | _ | - | - | _ | _ | _ | _ | _ | _ | 17,337 | 17,337 |
| Sales/property taxes | _ | _ | - | 5,659 | _ | _ | _ | _ | _ | 6,965 | | 12,624 |
| Bond expense | _ | _ | _ | - | _ | _ | _ | _ | _ | - | 11,561 | 11,561 |
| Staff retention | _ | _ | _ | - | _ | _ | - | 67 | _ | _ | 11,204 | 11,271 |
| Patient transportation | _ | _ | - | _ | _ | _ | _ | - | 10,371 | _ | - | 10,371 |
| Employee drug screening | _ | _ | - | _ | _ | _ | _ | _ | | _ | 3,590 | 3,590 |
| Health fair | 2,561 | _ | - | - | _ | _ | - | - | _ | _ | - | 2,561 |
| Total expenses | | \$ 1,415,951 | \$ 722,435 \$ | 3,320,106 | \$ 594,562 | \$ 143,738 | \$ 327,060 | \$ 601,481 | \$ 98,449 | \$ 2,301,367 \$ | 3,765,733 \$ | 21,083,307 |

Statement of Cash Flows For the Year Ended November 30, 2012

| Operating activities | |
|---|-----------------|
| Change in net assets | \$ (206,827) |
| Adjustments to reconcile decrease in net assets | |
| to net cash flows from operating activities: | |
| Depreciation | 600,603 |
| (Increase) decrease in: | |
| Accounts receivable | 575,642 |
| Inventory - pharmacy | 60,718 |
| Prepaid expenses | (53,722) |
| Other receivables | (197,138) |
| Note receivable | 4,387 |
| Increase (decrease) in: | |
| Accounts payable | 242,922 |
| Accrued expenses | (37,350) |
| Bank overdraft | (126,417) |
| Net cash flows from operating activities | 862,818 |
| Investing activities | |
| Purchases of property and equipment | (419,102) |
| Net cash flows from investing activities | (419,102) |
| Financing activities | |
| Unamortized bond costs | (78,217) |
| Net borrowings (payments) on lines of credit | (149,470) |
| Principal payments on bond issue | (166,503) |
| Net borrowings (payments) on long-term debt | 132,836 |
| Net borrowings (payments) under capital lease obligations | (196,922) |
| Net cash flows from financing activities | (458,276) |
| Net increase (decrease) in cash | (14,560) |
| Beginning of year | 58,254 |
| End of year | \$ 43,694 |
| Supplemental disclosures of cash flow information: | |
| Interest paid | \$ 392,160 |

Notes to Financial Statements November 30, 2012

Note 1 – Summary of Significant Accounting Policies

Nature of Activities

Franklin Primary Health Center, Inc. ("Franklin") provides accessible and affordable comprehensive primary health care services in Mobile, Baldwin, and Choctaw Counties and surrounding areas in Alabama to those in need regardless of race, sex, ability to pay, or age. Franklin has eleven facilities that provide medical and dental services. Primary sources of revenue include federal grants and patient fees.

Franklin requests funds from the Department of Health and Human Services (HHS) in accordance with the grant agreements. All funds disbursed should be in compliance with the specific terms of the grants, as defined. HHS may, at its discretion, request reimbursement for expenses or return of unexpended funds, or both, as a result of noncompliance by the organization with the terms of the grants. In addition, if the organization terminates its HHS grant activities, all unexpended funds are to be returned to HHS.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Basis of Accounting

Franklin records its activities using the accrual basis of accounting, thereby recognizing revenue when earned and expenses when incurred.

Basis of Presentation

Franklin's financial statements are presented in accordance with professional standards, which require information regarding its financial position and its activities be presented according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. At November 30, 2012, all the Franklin's assets are unrestricted for the purpose of providing primary health care services.

Accounts Receivable

Accounts receivable represent billings to private patients and third party payers recorded at patient service rates. Private patient charges are based on a sliding fee scale. This scale is used to reduce a patient's charge based on the individual's income and family size. Third party payer receivables represent gross billings that are to be reimbursed based upon contractual agreements. These agreements may result in collections less than the gross billings.

Notes to Financial Statements November 30, 2012

Note 1 – Summary of Significant Accounting Policies (continued)

An adequate allowance for adjustments has been provided for estimated private patient receivable adjustments and estimated contractual adjustments on third party payer receivables using the reserve method. Reserves are calculated based upon management's experience with the respective third party payers. Accordingly, the allowances for potential non-payment from all sources are estimated to be seventy six (76) percent of gross receivables.

Assets Limited as to Use

Assets limited as to use include assets held by the trustee under indenture agreements for the bond payments.

Restrictions on Assets

In accordance with provisions of the Public Health Service Grants Policy Statement issued by the U.S. Department of Health and Human Services, the Federal government has a reversionary interest in certain property and equipment of the organization. This right may be exercised only if certain conditions as outlined in the Policy Statement exist

Board Designated Reserve

Franklin's Board of Directors authorized the designation of a portion of fund balance as a financial reserve in the previous year, as a protection against the financial risk associated with unanticipated operating expenses necessary to achieve the goals of the health center.

As of November 30, 2012, the Board had designated \$249,352 as a financial reserve. This amount is included in the balance sheet item "Net assets – unrestricted".

Third Party Reimbursements

Franklin accepts assignments from Medicare, Medicaid, and private insurance companies and receives a significant portion of its patient fees from these entities.

Services

Franklin provides medical services to all requesting individuals. In cases where patients are economically unable to pay, discounts are provided, as required by Federal regulations. Franklin has made provisions for any risk associates with services provided.

Operating Fund

As a general rule, Franklin has one fund – the Operating Fund. That fund is used to account for all transactions related to the Federal grants which require the organization to provide primary care medical services to all requesting individuals.

All assets, liabilities and net assets, with the exception of property items, are presented at actual fair values. Property items are presented at estimated fair values which are considered reasonable.

Notes to Financial Statements November 30, 2012

Note 1 – Summary of Significant Accounting Policies (continued)

Advertising

Advertising costs are expensed as incurred. These costs are included in community outreach expenses.

Cash and Cash Equivalents

For purposes of the statement of cash flows, Franklin considers all highly liquid investments with an original maturity date of three months or less to be cash equivalents.

Inventory

Pharmacy inventory and Ryan White Title III pharmacy inventory on hand are stated at the lower of cost or market. Cost is determined by the first-in, first-out (FIFO) method.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is recorded using the straight-line method over the estimated useful lives of the capital assets. The cost of leased equipment is amortized over the estimated useful lives of the assets. Generally, Franklin uses a capitalization limit of \$1,000. Depreciation expense was \$600,603 for the year ended November 30, 2012.

Property and equipment, with a unit price greater than \$5,000, acquired with HHS funds are considered to be owned by Franklin while used in the program or in future authorized programs. However, HHS retains a reversionary interest in those assets as well as the right to determine the use of any proceeds from the sale of such assets. Accordingly, Franklin may not transfer, mortgage, assign, lease or in any other manner encumber certain property items without the prior approval of HHS.

Income Taxes

Franklin is a not-for-profit organization exempt from federal income taxation pursuant to Code Section 501(c)(3) of the Internal Revenue Code, as amended.

Franklin uses financial accounting standards guidance for uncertainty in income taxes. Under these standards, tax positions initially need to be recognized in the financial statements when it is more likely than not the position will be sustained upon examination by taxing authorities. As of November 30, 2012, Management determined the organization had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

Franklin's Forms 990, Return of Organization Exempt from Income Tax, for the years ending November 30, 2009, 2010 and 2011 are subject to examination by the IRS, generally for three years after they were filed.

Notes to Financial Statements November 30, 2012

Note 1 – Summary of Significant Accounting Policies (continued)

Retirement Plan

Franklin has a non-qualified retirement plan under Code Section 403(b) of the Internal Revenue Code in which all employees who have attained the age of 18 may elect to participate. Contributions up to 20% of salary, or a maximum of the rate set by the Internal Revenue Service annually, may be made on a tax-deferred basis. For the year ended November 30, 2012, Franklin contributed \$110,090 to the plan.

Donated Materials and Services

Franklin records the value of donated facilities, materials, and services when there is an objective basis available to measure their value. Donated facilities, materials, and services are reflected as support in the accompanying statements at their estimated values at date of receipt.

Note 2 – Economic Dependency

Franklin receives a substantial amount of its support from the federal government. Such funding is subject to special audits, which could result in claims against the organization for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liability that might arise from such audits as the amounts, if any, cannot be determined at this date.

A significant reduction in the level of Federal support would have an adverse effect on Franklin's programs and activities.

A significant portion of patient service revenues is from third party reimbursement. Such amounts are subject to adjustment. Franklin believes these adjustments will not be materially different than that reflected in these statements.

Note 3 – Property and Equipment

The following is a summary of property and equipment:

| Buildings and improvements | \$ 9,959,308 |
|--------------------------------|-----------------|
| Furniture and equipment | 4,982,734 |
| Construction in progress | 1,275,263 |
| Land | 872,820 |
| Total Property and Equipment | 17,090,125 |
| Less: Accumulated depreciation | (7,159,872) |
| | |
| Net book value | \$ 9,930,253 |

Notes to Financial Statements November 30, 2012

Note 4 – Lines of Credit

At November 30, 2012, Franklin had the following lines of credit available:

| Ου | <u>ıtstanding</u> | Lin | e Amount | Interest Rate | Expiration | <u>Collateral</u> |
|----|-------------------|-----|----------|---------------|-------------------|---------------------|
| \$ | 525,684 | \$ | 750,000 | 4.75% | 8/23/2013 | Accounts receivable |
| \$ | 423,719 | \$ | 500,000 | 9.00% | 4/30/2013 | Unsecured |

Note 5 – Long-Term Debt

| Note payable to a bank, interest at 6.53% per annum, monthly payments of \$3,925 principal and interest secured by real estate | \$ 34,368 |
|---|---------------|
| Note payable to a bank, interest at 5.875% per annum, monthly payments of \$1,990 principal and interest secured by real estate | 141,376 |
| Note payable to a bank, interest at 5.16% per annum, monthly payments of \$3,914 principal and interest unsecured | 191,035 |
| Less: Current portion | (213,614) |
| Total long-term debt | \$ 153,165 |

Note 6 – Bonds Payable

On March 1, 2002, Franklin issued revenue bonds in the amount of \$6,000,000 for the construction of a new facility and payment of existing mortgages. Principal and interest payments are due monthly. The following is a summary of bond payments:

| November 30, | Principal | Interest | | |
|--------------|-----------------|----------|---------|--|
| 2013 | \$ 269,069 | \$ | 157,999 | |
| 2014 | 281,430 | | 145,638 | |
| 2015 | 294,359 | | 132,710 | |
| 2016 | 307,881 | | 119,187 | |
| Thereafter | 2,480,758 | | 401,950 | |
| Total | \$ 3,633,497 | \$ | 957,484 | |

Notes to Financial Statements November 30, 2012

Note 6 – Bonds Payable (continued)

The bonds require that Franklin meet various covenants. Two such covenants require that Franklin's total liabilities do not exceed three times the total equity and that net earnings before interest, depreciation, and amortization at least equal 1.1 the current portion of long-term debt and interest expense. Franklin is not in compliance with the second bond covenant.

Note 7 – Capital Lease

Franklin is the lessee of medical equipment, furniture and office equipment under capital leases expiring in various years through 2015. The assets and liabilities under the capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the assets. The assets are depreciated over the lower of their related lease term or their estimated productive lives. Depreciation expenses of the assets under the capital lease totaled \$62,390 for the year ended November 30, 2012.

Following is a summary of property held under capital leases:

Leased Equipment

| Dental Van | \$ 381,201 |
|--------------------------------|---------------|
| Medical equipment | 219,452 |
| Less: Accumulated depreciation | (207,890) |
| Net book value | \$ 392,763 |

Minimum future lease payments under the capital lease as of November 30 are:

For the years Ended November 30,

| Present value of minimum lease payments | \$ 522,229 |
|---|---------------|
| Less: Amount representing interest | (37,233) |
| Total minimum lease payments | 559,462 |
| 2015 | 57,319 |
| 2014 | 182,984 |
| 2013 | \$ 319,159 |
| | |

Interest rates on capitalized leases vary from 7.00% to 9.40% and are imputed based on the lower of the company's incremental borrowing rate at the inception of each lease or the lessor's implicit rate of return.

Notes to Financial Statements November 30, 2012

Note 8 – Operating Lease

Franklin leases twenty copiers under an operating lease expiring July 2015. Rental expense under this lease was \$60,744 for the year ended November 30, 2012.

A minimum future rental payment under this operating lease for the next five years is:

| Minimum future rental payments | \$_ | 151,860 |
|----------------------------------|-----|---------|
| 2015 | | 30,372 |
| 2014 | | 60,744 |
| 2013 | \$ | 60,744 |
| For the years Ended November 30, | | |

Note 9 – Note Receivable

Note receivable consisted of the following:

| Note receivable created from the sale of a | | |
|--|----------|--------|
| building, secured by building; interest at 6% per | | |
| annum; monthly payment of \$525 per month starting | | |
| July 10, 2008; maturity date of April 10, 2015. | \$ | 14,970 |
| | <u>-</u> | |
| Total | \$ | 14,970 |

Note 10 – Commitments

Franklin has formed a collaborative agreement, Alabama Health Care Consortium, LLC, with three other health centers in Alabama (Whatley Health Services, Inc., Health Services, Inc., and Rural Health Services, Inc.) in order to apply for and receive technological grants. This network was established in order to share resources and costs associated with the implementation of new medical records software. The Corporation's allocation of revenue, costs, and assets is 27.0141%.

Note 11 – Credit Risk

Franklin maintains its cash balances in various financial institutions in Alabama. At November 30, 2012, the cash in bank balances did not exceed the federally insured limits.

Note 12 – Date of management's review

Management has evaluated subsequent events through April 17, 2013, the date which the financial statements were available to be issued.



McKean & Associates, P.A.

Certified Public Accountants

Principals
Ann Broughton, CPA
Cindy B. Rathle, CPA

Of Counsel E.W. McKean, Jr., CPA

Independent Auditor's Report on Supplementary Information

To The Board of Directors Franklin Primary Health Center, Inc. Mobile, Alabama

Our report on our audit of the basic financial statements of Franklin Primary Health Center, Inc. for the year ended November 30, 2012 appears on page 1. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, issued by the Comptroller General of the United States, for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules of expenses are not a required part of the basic financial statements. Such information has been subjected to auditing procedures applied in the audit of the basic financial statements taken as a whole.

April 17, 2013 Mobile, Alabama McKean & Associates

Schedule of Expenses – Community Health Center Program For the Year Ended November 30, 2012

| Salaries | \$ 9,064,864 |
|------------------------------------|------------------|
| Supplies | 3,343,333 |
| Retirement plan and other benefits | 1,053,244 |
| Contract services | 911,285 |
| Payroll taxes | 691,068 |
| Collection fees | 618,376 |
| Depreciation | 587,617 |
| Referrals | 583,401 |
| Interest | 353,114 |
| Telephone | 323,437 |
| Utilities | 262,747 |
| Rentals | 221,204 |
| Recruitment and retention | 210,490 |
| Maintenance and repairs | 203,024 |
| Patient transportation | 92,961 |
| Furniture & equipment leasing | 89,781 |
| Insurance - facility | 82,304 |
| Miscellaneous | 73,939 |
| Membership | 73,663 |
| Outreach and education | 70,725 |
| Bank and service charges | 44,745 |
| Professional fees | 43,031 |
| Postage and freight | 31,890 |
| Registration, training and travel | 31,273 |
| Insurance - administration | 26,735 |
| Temporary services | 21,271 |
| Board expenses | 17,169 |
| Insurance | 12,835 |
| Property and other taxes | 12,420 |
| Bond issuance expense | 11,561 |
| Insurance - patient transportation | 8,179 |
| Employee drug screen | 3,590 |
| Printing and publications | 113 |
| | |
| Total | \$ 19,175,389 |

See auditor's report on supplementary information.

Schedule of Expenses – Ryan White Title III Program For the Year Ended November 30, 2012

| Supplies | \$ 336,857 |
|------------------------------------|---------------|
| Salaries | 267,564 |
| Referrals | 121,130 |
| Contract services | 65,785 |
| Insurance | 21,453 |
| Payroll taxes | 21,106 |
| Registration, training and travel | 10,359 |
| Retirement plan and other benefits | 3,247 |
| Outreach and education | 1,396 |
| Telephone | 1,086 |
| Depreciation | 935 |
| Insurance - administration | 827 |
| Maintenance and repairs | 700 |
| Temporary services | 338 |
| Patient transportation | 170 |
| Membership | 129 |
| Staff retention | 67 |
| Postage and freight | 14 |
| Total | \$ 853,163 |

Schedule of Expenses - Homeless Program For the Year Ended November 30, 2012

| Salaries | \$ 316,162 |
|------------------------------------|---------------|
| Payroll taxes | 31,991 |
| Supplies | 14,594 |
| Telephone | 22,156 |
| Referrals | 22,042 |
| Contract services | 20,387 |
| Insurance | 19,881 |
| Patient transportation | 10,201 |
| Utilities | 8,197 |
| Repairs and maintenance | 5,614 |
| Retirement plan and other benefits | 5,226 |
| Depreciation | 4,750 |
| Registration, training, and travel | 4,575 |
| Insurance - patient transportation | 3,342 |
| Outreach and education | 2,598 |
| Furniture and equipment leasing | 2,496 |
| Postage and freight | 2,019 |
| Memberships | 1,150 |
| Insurance - administration | 904 |
| Insurance - facility | 615 |
| Bank and service charges | 456 |
| Sales tax - pharmacy | 204 |
| Board expenses | 168 |
| | 100 = 5 |
| Total | \$ 499,728 |

Schedule of Expenses – Public Housing Program For the Year Ended November 30, 2012

| Salaries | \$ 347,183 |
|------------------------------------|---------------|
| Contract services | 58,804 |
| Referrals | 48,492 |
| Insurance | 27,330 |
| Payroll taxes | 24,589 |
| Supplies | 13,360 |
| Retirement plan and other benefits | 9,418 |
| Telephone | 7,995 |
| Depreciation | 7,301 |
| Registration, training, and travel | 2,925 |
| Postage and freight | 2,046 |
| Membership | 2,021 |
| Furniture & equipment leasing | 2,005 |
| Repairs and maintenance | 1,558 |
| Total | \$ 555,027 |



McKean & Associates, P.A.

Certified Public Accountants

Principals
Ann Broughton, CPA
Cindy B. Rathle, CPA

Of Counsel E.W .McKean, Jr., CPA

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH Government Auditing Standards

To the Board of Directors Franklin Primary Health Center, Inc. Mobile, Alabama

We have audited the financial statements of Franklin Primary Health Center, Inc. (a nonprofit organization) as of and for the year ended November 30, 2012, and have issued our report thereon dated April 17, 2013. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

Management of Franklin is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered Franklin's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Franklin's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Franklin's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Franklin Primary Health Center, Inc. Page 2 of 2

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Franklin's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of directors, management, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

April 17, 2013 Mobile, Alabama McKean & Associates

McKean & Associates, P.A.

Certified Public Accountants

<u>Principals</u> Ann Broughton, CPA Cindy B. Rathle, CPA Of Counsel E.W. McKean, Jr., CPA

Independent Auditor's Report On Compliance With Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance In Accordance With OMB Circular A-133

To the Board of Directors Franklin Primary Health Center, Inc. Mobile, Alabama

Compliance

We have audited the compliance of Franklin Primary Health Center, Inc. (a nonprofit organization) with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Franklin's major federal programs for the year ended November 30, 2012. Franklin's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Franklin's management. Our responsibility is to express an opinion on Franklin's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, "Audits of States, Local Governments, and Nonprofit Organizations". Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Franklin's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on Franklin's compliance with those requirements.

In our opinion, Franklin complied, in all material respects, with the requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended November 30, 2012.

Franklin Primary Health Center, Inc. Page 2 of 2

Internal Control over Compliance

The management of Franklin is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered Franklin's internal control over compliance with requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Franklin's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the board of directors, management, others within the entity and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

April 17, 2013 Mobile, Alabama McKean & Associates

Schedule of Expenditures of Federal Awards For the Year Ended November 30, 2012

| ederal | | | |
|--------|--|---|---|
| FDA | Grant | | |
| umber | Number | Ex | penditures |
| | | | |
| | | | |
| | | | |
| | | | |
| 3.224 | H80CS000999 | \$ | 6,270,904 |
| 3.224 | H80CS000999 | | 425,457 |
| 3.224 | H80CS000999 | | 387,373 |
| 3.224 | H80CS000999 | | 63,912 |
| | | | |
| 3.918 | H76HA00082 | | 576,194 |
| 3.526 | C8BCS23856 | | 32,223 |
| | | | |
| 2 702 | H2I 1T16010 | | 120 007 |
| 3.703 | H2L1110819 | | 139,907 |
| | | | |
| | | | |
| 3.959 | | | 65,556 |
| | | | |
| | | | 7,961,526 |
| | | | |
| | | | |
| 4 225 | | | 70.640 |
| 4.233 | | | 70,648 |
| | | \$ | 8,032,174 |
| | 3.224 3.224 3.224 3.224 3.526 3.703 | 3.224 H80CS000999 3.224 H80CS000999 3.224 H80CS000999 3.224 H80CS000999 3.224 H80CS000999 3.224 C8BCS23856 3.703 H2L1T16819 | 3.224 H80CS000999 \$ 3.224 H80CS000999 3.224 H80CS000999 3.224 H80CS000999 3.224 H80CS000999 3.526 C8BCS23856 3.703 H2L1T16819 |

See independent auditor's report and notes to schedule of expenditures of federal awards.

Notes to Schedule of Expenditures of Federal Awards November 30, 2012

| 1. | Franklin uses the accrual basis of accounting in preparing this schedule. | This method is |
|----|---|----------------|
| | consistent with the preparation of Franklin's financial statements. | |

| 2. Franklin did not have any non-cash awards during the fiscal year. | | | |
|--|--|--|--|
| | | | |
| | | | |

See independent auditor's report and notes to schedule of expenditures of federal awards.

Schedule of Findings and Questioned Costs November 30, 2012

Section I - Summary of Auditor's Results

accordance with Circular A-133, Section .510(a)?

Financial Statements

| Type of auditor's report issued: | unqualified | | | | |
|---|---------------|--|--|--|--|
| Internal control over financial reporting: | | | | | |
| Material weakness(es) identified? | no | | | | |
| Significant deficiencies identified not considered to be material weakness(es)? | none reported | | | | |
| Noncompliance material to financial statements noted? | no | | | | |
| <u>Federal Awards</u> | | | | | |
| Internal control over major programs: | | | | | |
| Material weakness(es) identified? | no | | | | |
| Significant deficiencies identified not considered to be material weakness(es)? | no | | | | |
| Type of auditor's report issued on compliance for major programs: | unqualified | | | | |
| Any audit findings disclosed that are required to be reported in | | | | | |

no

Schedule of Findings and Questioned Costs (continued) November 30, 2012

Section I – Summary of Auditor's Results (Continued)

Identification of major programs:

Community Health Center Cluster:

93.224 Community Health Center Program

93.224 Health Care for the Homeless

93.224 Health Care for Residents of Public Housings

93.703 American Recovery and Reinvestment Act

93.918 Ryan White Title III

Dollar threshold used to distinguish between

Type A and Type B programs: \$ 300,000

Auditee qualified as low-risk auditee? yes